

EDF Cost of Production Comparison 2024	Your farm 01/22	Your farm 01/23	EU Conv, CoP 2024	Difference to avg	Lowest 25% Highest 25%
Status	COMPLETE	COMPLETE	298		
Dairy cows	275	277	305	-28	
ECM produced in total, t	3,451	3,466	3,202	+265	
ECM supplied to processor, t	3,307	3,318	3,139	+180	
Somatic Cell Count, per ml	210,000	186,000	185,093	+907	
Milk fat, %	4.06	3.92	4.25	-0.33	
Milk protein, %	3.31	3.24	3.52	-0.28	
ECM yield, kg per cow	12,548	12,513	10,198	+2315	
Total costs, per cow	6,163	6,140	5,474	+666	
Break-Even, per kg (incl. support)	39.2	44.0	43.8	+0.2	
Entrepreneur's profit, per kg (incl. support)	9.9	-0.7	4.7	-5.4	
Family farm income, per kg (incl. support)	13.6	3.9	14.4	-10.5	
Return to labour, per h (incl. support)	52.2	24.0	33.8	-9.8	
Total returns, per kg	61.1	50.6	59.7	-9.1	
Milk returns, per kg	49.1	43.3	48.5	-5.2	
Animal returns, per kg	7.4	5.5	5.5	+0.0	
Direct payments/subsidies, per kg	5.2	3.3	4.9	-1.6	
Other returns, per kg	-0.5	-1.6	0.8	-2.4	
Total costs, per kg	51.2	51.2	54.9	-3.7	
Direct costs, per kg	19.5	19.7	24.5	-4.8	
Animal purchase/contract rearing, per kg	0.0	0.0	0.8	-0.8	
Breeding expenses (insemination, ET), per kg	0.4	0.5	0.7	-0.3	
Animal health and hoof care, per kg	0.9	1.0	1.3	-0.3	
Feed purchases, per kg	10.8	12.1	15.8	-3.7	
Other animal-specific direct expenses, per kg	2.5	2.8	2.4	+0.4	
Seeds, per kg	0.6	0.6	0.6	+0.0	
Fertilizer, per kg	2.7	0.9	1.6	-0.7	
Pesticides, per kg	0.6	0.6	0.3	+0.3	
Other crop-related direct expenses, per kg	0.9	1.3	1.0	+0.2	
Labour-related costs, per kg	21.9	21.5	19.7	+1.8	
Wages and labour taxes/levies, per kg	10.5	10.0	4.2	+5.8	
Family labour costs, per kg (calc.)	0.8	0.8	5.1	-4.2	
Contractor expenses, per kg	2.7	3.4	2.9	+0.5	
Lease expenses for machinery, per kg	0.0	0.0	0.2	-0.2	
Fuel/lubricants, per kg	2.5	2.1	1.6	+0.5	
Electricity, per kg	1.7	0.9	1.2	-0.3	
Maintenance of machinery, per kg	2.4	1.9	1.6	+0.3	
Depreciation of machinery, per kg	1.1	1.8	2.4	-0.6	
Capital costs of machinery, per kg (calc.)	0.2	0.6	0.6	-0.0	
Building costs (incl. installations), per kg	4.1	4.5	5.3	-0.8	
Lease expenses for buildings, per kg	0.0	0.0	0.1	-0.1	
Maintenance of buildings, per kg	1.8	2.1	1.5	+0.7	
Depreciation of buildings, per kg	1.8	1.8	2.5	-0.8	
Capital costs of buildings, per kg (calc.)	0.5	0.6	1.2	-0.6	
Land costs, per kg	2.2	2.5	3.1	-0.6	
Prod. rights costs, per kg	0.0	0.0	0.5	-0.5	
Cost of coop-shares and similar, per kg	0.2	0.3	0.1	+0.1	
Other expenses, per kg	3.4	2.7	1.8	+1.0	
Calculated costs, per kg	3.7	4.5	9.7	-5.1	
Depreciation, per kg	3.0	3.6	5.2	-1.6	
Expenses, per kg	44.5	43.1	40.1	+3.0	

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	01/22	01/23	CoP 2024			
Cows, purchased feed costs, per kg	8.7	10.2	13.3	-3.0		
Cows, home-grown feed costs, per kg	10.5	9.4	11.5	-2.2		
Cows, costs other than feed, per kg	20.2	19.2	19.1	+0.1		
Young stock, total costs, per kg	11.8	12.4	10.8	+1.6		
Non-allocable costs	0.0	0.0	0.2	-0.2		
Labour input, h/dairy-LU	30.9	32.3	33.1	-0.8		
Labour input, h/cow	48.9	50.8	47.7	+3.1		
Milking, h/cow	18.0	17.9	14.8	+3.0		
Barn work, cows, h/cow	11.6	11.9	12.0	-0.1		
Barn work, youngstock, h/cow	6.6	6.9	6.6	+0.3		
Fieldwork, h/cow	2.9	3.6	7.7	-4.0		
Management/maintenance, h/cow	9.7	10.5	6.7	+3.8		
Labour price paid, per hour	28.0	25.6	20.7	+4.9		
Labour productivity, kg ECM/h	257	246	257	-10		
Capital input (all assets, excl. land), per cow	7,846	8,283	8,704	-421		
Buildings/installations	2,197	1,802	3,395	-1592		
Machinery/vehicles	982	1,727	1,644	+83		
Barn capacity use, %	95	96	96	0		
Capital productivity (all assets, excl. land) kg ECM/1000 Euro	1,599	1,511	1,376	+134		
Dairy land, ha	289	305	209	+96		
Area with home-grown feed (HGF), ha	349	435	239	+196		
Permanent grassland on area with HGF, %	28	23	37	-14		
Fieldgrass, alfalfa and arable crops on area with HGF, %	55	48	52	-5		
Intermediate crops and by-products on area with HGF %	17	30	11	+19		
Grassland, ha per 10 dairy-LU	2.21	2.25	1.91	+0.34		
Fieldgrass/alfalfa, ha per 10 dairy-LU	1.84	1.67	1.54	+0.13		
Corn, ha per 10 dairy-LU	1.26	1.51	1.12	+0.39		
Grain/oilseeds, ha per 10 dairy-LU	1.08	1.56	0.55	+1.01		
Potatoes/beets, ha per 10 dairy-LU			0.01	-0.01		
Beans/peas, ha per 10 dairy-LU			0.04	-0.04		
Other crops, ha per 10 dairy-LU	0.25		0.05	-0.05		
Intermediate crops, ha per 10 dairy-LU			0.27	-0.27		
Straw harvested, ha per 10 dairy-LU	1.38	2.98	0.47	+2.51		
Cows per ha dairy land	0.95	0.91	1.80	-0.89		
Dairy-LU per ha dairy land	1.50	1.43	2.56	-1.13		
Price paid for dairy land, per ha	180	163	468	-304		
New lease price, grassland, per ha	0	0	330	-330		
New lease price, arable land, per ha	357	331	495	-164		
Land productivity per ha dairy land, kg	11,940	11,365	18,374	-7009		
Costs, home-grown feed, land only, per ha dairy-land	248	273	506	-233		
Costs, home-grown feed, excl. land, per ha dairy-land	1,564	1,404	1,860	-456		
Culling rate, %	37.1	48.0	30.2	+17.8		
Lifetime yield of a culled cow, kg	27,470	29,190	32,515	-3325		
Cull cow price, per cow	1,379	1,243	1,084	+159		
First calving age of the heifers, months	24.1	24.2	24.9	-0.7		
Calf loss, %	7.4	9.7	10.3	-0.7		
Replacements per 10 dairy cows	10.6	11.4	7.6	+3.8		
Costs of youngstock, per head over rearing period	2,682	2,638	3,069	-431		
Concentrate intake, cows, kg/cow/day	7.3	6.9	8.5	-1.6		
Concentrate input, g/kg ECM	213	201	297	-97		