

EDF Cost of Production

Farmbook



Farm Example

Accounting period, start 01/23



Summary, page 1: Development of your farm's key indicators

Your farm's economic performance:

in EUR per 100 kg ECM	CoP 2024	CoP 2023	CoP 2022	CoP 2021
Total returns (incl. all public payments)	50.6	61.1	46.3	43.4
Milk returns	43.3	49.1	38.4	35.1
Total costs	51.2	51.2	43.3	41.6
Direct costs	19.7	19.5	15.7	14.4
Labour and machinery costs	21.5	21.9	19.0	18.6
Building costs	4.5	4.1	3.7	3.7
Land costs	2.5	2.2	2.0	2.3
Other costs	2.7	3.4	2.8	2.5
Costs of usage/production rights	0.0	0.0	0.0	0.0
Costs of co-op shares	0.3	0.2	0.1	0.1

Result including income support

Entrepreneur's profit	-0.7	9.9	3.0	1.8
Break-Even	44.0	39.2	35.4	33.4
Return to labour, in EUR/h	24.0	52.2	34.0	31.7

Result excluding income support

Entrepreneur's profit	-1.6	8.9	2.0	0.8
Break-Even	44.9	40.2	36.3	34.4
Return to labour, in EUR/h	21.8	49.8	31.7	29.3

Your farm's technical performance:

	CoP 2024	CoP 2023	CoP 2022	CoP 2021
Dairy cows, heads	277	275	273	269
Replacement cattle, heads/10cows	11.4	10.6	9.9	9.1
Milk yield, kg ECM/cow	12,513	12,548	12,654	11,892
Milk production total, t ECM/year	3,466	3,451	3,454	3,199
Milk supplies to processor, t ECM/year	3,318	3,307	3,319	3,047
Land for cows and dairy replacements, ha	305	289	299	292
Dairy-LU per ha dairy-land	1.4	1.5	1.4	1.4
Land productivity, kg ECM/ha	11,365	11,940	11,553	10,955
Rent paid for dairy-land, EUR/ha	163	180	146	142
Area with home-grown feed, ha	435	349	359	292
Permanent grassland, %	23	28	28	32
Labour input, hours/cow	51	49	50	47
Labour productivity, kg ECM/hour	246	257	255	255
Price paid for hired labour, EUR/hour	25.6	28.0	26.8	27.1
Capital input in dairy (ex. land), EUR/cow	8,283	7,846	7,675	7,308
Capital productivity, kg ECM/1000 EUR	1,511	1,599	1,649	1,627

Your accounting period started in	01/23	01/22	01/21	01/20
Exchange rate, 1 EUR =	11.4788 SEK	10.6296 SEK	10.1465 SEK	10.4848 SEK

Summary, page 2: Your farm's economic performance compared to...

... all farms of your national EDF group:

SE

In terms of ENTREPRENEUR's PROFIT your farm ranks at position **22 out of 35 farms.**

in EUR per 100 kg ECM	Your farm	SE	Disadvantage :-)	Advantage :-)
Total returns (incl. all public payments)	50.6	57.9	-7.4	
Milk returns	43.3	44.2	-0.9	
Total costs	51.2	56.0		-4.8
Direct costs	19.7	24.1		-4.4
Labour and machinery costs	21.5	21.0	0.5	
Building costs	4.5	6.2		-1.7
Land costs	2.5	2.5		
Other costs	2.7	2.0	0.8	
Costs of usage/production rights	0.0	0.0		
Costs of co-op shares	0.3	0.2		
Entrepreneur's profit	-0.7	1.9	-2.6	
Break-Even	44.0	42.3	1.7	
Return to labour, in EUR/h	24.0	28.4	-4.4	

... all EDF farms:

EU Conventional

In terms of ENTREPRENEUR's PROFIT your farm ranks at position **231 out of 300 farms.**

in EUR per 100 kg ECM	Your farm	EU Conventional	Disadvantage :-)	Advantage :-)
Total returns (incl. all public payments)	50.6	59.6	-9.0	
Milk returns	43.3	48.4	-5.1	
Total costs	51.2	54.9		-3.7
Direct costs	19.7	24.5		-4.8
Labour and machinery costs	21.5	19.7	1.8	
Building costs	4.5	5.3		-0.8
Land costs	2.5	3.1		-0.6
Other costs	2.7	1.8	1.0	
Costs of usage/production rights	0.0	0.5		-0.5
Costs of co-op shares	0.3	0.1	0.1	
Entrepreneur's profit	-0.7	4.7	-5.3	
Break-Even	44.0	43.8	0.2	
Return to labour, in EUR/h	24.0	33.6	-9.6	

Your accounting period started in

01/23

CoP AVG 2024

Summary, page 3: Your farm's economic performance compared to...

... all EDF farms:

EDF ALL

In terms of ENTREPRENEUR's PROFIT your farm ranks at position in **269** out of **357** farms.

EUR per 100 kg ECM	Your farm	EDF ALL	Disadvantage :-)	Advantage :-)
Total returns (incl. all public payments)	50.6	64.2	-13.6	
Milk returns	43.3	50.8	-7.4	
Total costs	51.2	59.4		-8.1
Direct costs	19.7	25.0		-5.3
Labour and machinery costs	21.5	22.3		-0.8
Building costs	4.5	6.1		-1.6
Land costs	2.5	3.4		-0.9
Other costs	2.7	1.9	0.8	
Costs of usage/production rights	0.0	0.4		-0.4
Costs of co-op shares	0.3	0.1	0.1	
Entrepreneur's profit	-0.7	4.8	-5.5	
Break-Even	44.0	45.9		-1.9
Return to labour, in EUR/h	24.0	33.1	-9.1	

... all EDF farms in the same 'herd size group':

141-280

In terms of ENTREPRENEUR's PROFIT your farm ranks at position in **90** out of **117** farms.

EUR per 100 kg ECM	Your farm	141-280	Disadvantage :-)	Advantage :-)
Total returns (incl. all public payments)	50.6	62.1	-11.6	
Milk returns	43.3	50.1	-6.7	
Total costs	51.2	57.5		-6.3
Direct costs	19.7	24.4		-4.7
Labour and machinery costs	21.5	20.4	1.0	
Building costs	4.5	6.4		-1.9
Land costs	2.5	3.5		-1.0
Other costs	2.7	2.0	0.7	
Costs of usage/production rights	0.0	0.6		-0.6
Costs of co-op shares	0.3	0.1	0.1	
Entrepreneur's profit	-0.7	4.6	-5.3	
Break-Even	44.0	45.5		-1.5
Return to labour, in EUR/h	24.0	32.1	-8.2	

Your accounting period started in

01/23

CoP AVG 2024

Your farm's economic performance:

in EUR	CoP 2024		CoP 2023		CoP 2022		CoP 2021	
	per cow	per 100 kg ECM	per cow	per 100 kg ECM	per cow	per 100 kg ECM	per cow	per 100 kg ECM
Dairy cows, heads		277		275		273		269
Milk production total, t ECM/year		3,466		3,451		3,454		3,199
Milk yield, kg ECM/cow		12,513		12,548		12,654		11,892
Total returns (incl. all public payments)	6,059	50.6	7,356	61.1	5,629	46.3	4,912	43.4
Milk returns	5,192	43.3	5,906	49.1	4,666	38.4	3,982	35.1
Animals returns	661	5.5	888	7.4	577	4.7	634	5.6
Income support	110	0.9	120	1.0	114	0.9	113	1.0
Production-related payments	287	2.4	501	4.2	196	1.6	171	1.5
VAT balance (if not cleared)	0	0.0	0	0.0	0	0.0	0	0.0
Other returns	-191	-1.6	-58	-0.5	76	0.6	12	0.1
Total costs	6,140	51.2	6,163	51.2	5,267	43.3	4,710	41.6
Direct costs	2,365	19.7	2,340	19.5	1,908	15.7	1,633	14.4
Animal purchase, contract rearing	0	0.0	0	0.0	0	0.0	0	0.0
Insemination, ET	54	0.5	51	0.4	50	0.4	74	0.7
Animal health, hoof care	118	1.0	104	0.9	118	1.0	103	0.9
Feedstuff purchases	1,449	12.1	1,298	10.8	1,135	9.3	953	8.4
Other direct costs, related to animals	330	2.8	305	2.5	235	1.9	165	1.5
Seeds	76	0.6	78	0.6	84	0.7	75	0.7
Fertilizer	112	0.9	330	2.7	149	1.2	94	0.8
Pesticides	75	0.6	69	0.6	47	0.4	67	0.6
Other direct costs, related to feed production	150	1.3	105	0.9	88	0.7	102	0.9
Labour and machinery costs	2,574	21.5	2,637	21.9	2,312	19.0	2,107	18.6
Wages and incidental wage costs	1,201	10.0	1,260	10.5	1,200	9.9	1,109	9.8
Calcul. wage costs for family labour	99	0.8	102	0.8	125	1.0	169	1.5
Contractor work	408	3.4	325	2.7	350	2.9	337	3.0
Leasing of machinery	0	0.0	0	0.0	0	0.0	28	0.3
Fuel, lubricants	249	2.1	303	2.5	187	1.5	123	1.1
Electricity, heating materials	107	0.9	202	1.7	121	1.0	42	0.4
Maintenance of machinery	228	1.9	284	2.4	149	1.2	126	1.1
Depreciation of machinery	213	1.8	135	1.1	165	1.4	158	1.4
Capital costs of machinery	69	0.6	27	0.2	14	0.1	15	0.1
Building costs	540	4.5	499	4.1	446	3.7	416	3.7
Lease of buildings/install.	3	0.0	3	0.0	0	0.0	0	0.0
Maintenance of buildings/install.	255	2.1	212	1.8	192	1.6	184	1.6
Depreciation of buildings/install.	210	1.8	222	1.8	219	1.8	195	1.7
Capital costs of buildings/install.	72	0.6	62	0.5	36	0.3	37	0.3
Land costs	301	2.5	261	2.2	247	2.0	258	2.3
Land lease expenses	123	1.0	126	1.0	110	0.9	102	0.9
Land improvements, drainage, driveways	65	0.5	12	0.1	10	0.1	31	0.3
Taxes and fees related to land	0	0.0	0	0.0	0	0.0	0	0.0
Calcul. lease cost for own land	114	0.9	123	1.0	127	1.0	125	1.1
Costs of usage/production rights	0	0.0	0	0.0	0	0.0	0	0.0
Milk production rights	0	0.0	0	0.0	0	0.0	0	0.0
Environmental rights	0	0.0	0	0.0	0	0.0	0	0.0
Water rights	0	0.0	0	0.0	0	0.0	0	0.0
Other production/usage rights	0	0.0	0	0.0	0	0.0	0	0.0
Other costs	329	2.7	404	3.4	343	2.8	287	2.5
Costs of co-op shares	32	0.3	21	0.2	11	0.1	10	0.1
Calculated and capital costs	544	4.5	445	3.7	367	3.0	403	3.6
Depreciation	432	3.6	359	3.0	386	3.2	353	3.1
Cash costs	5,164	43.1	5,359	44.5	4,514	37.1	3,954	34.9

Result including income support

Family farm income	3.9	13.6	6.0	5.3
Entrepreneur's profit	-0.7	9.9	3.0	1.8
Break-Even	44.0	39.2	35.4	33.4
Return to labour, in EUR/h	24.0	52.2	34.0	31.7

Result excluding income support

Family farm income	3.0	12.6	5.1	4.3
Entrepreneur's profit	-1.6	8.9	2.0	0.8
Break-Even	44.9	40.2	36.3	34.4
Return to labour, in EUR/h	21.8	49.8	31.7	29.3

Your accounting period started in	01/23	01/22	01/21	01/20
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Your farm's technical performance:

	CoP 2024	CoP 2023	CoP 2022	CoP 2021
Total farm land, ha	305	289	303	297
Land rented, %	68	66	68	67
Dairy cows, heads	277	275	273	269
Replacement cattle, heads/10cows	11.4	10.6	9.9	9.1
Milk production total, t ECM/year	3,466	3,451	3,454	3,199
Milk supplies to processor	3,318	3,307	3,319	3,047
Milk marketed directly	0	0	0	0
Milk used in other farm enterprises	0	0	0	0
Milk for calf feeding or unmarketable	147	142	135	151
Fat in milk, %	3.92	4.06	4.00	4.09
Protein in milk, %	3.24	3.31	3.34	3.35
Somatic Cell Count, per ml	186,000	210,000	204,000	190,000
Milk yield, kg ECM/cow	12,513	12,548	12,654	11,892
Land for cows and dairy replacements, ha	305	289	299	292
Land rented on dairy-land, %	68	66	69	66
Dairy-LU per ha dairy-land	1.4	1.5	1.4	1.4
Cows per ha dairy-land	0.9	1.0	0.9	0.9
Land productivity, kg ECM/ha	11,365	11,940	11,553	10,955
Rent paid for dairy-land, EUR/ha	163	180	146	142
Rent for grassland, new contracts, EUR/ha	0	0	0	0
Rent for arable land, new contracts, EUR/ha	331	357	365	353
Area with home-grown feed, ha	435	349	359	292
Permanent grassland, %	23	28	28	32
Arable land, %	48	55	55	68
Intercrops, by-products, %	30	17	17	0
Dairy-LU per ha with home-grown feed	1.0	1.2	1.2	1.4
Labour input, hours/cow	51	49	50	47
Labour input, hours/dairy-LU	32	31	33	31
Labour productivity, kg ECM/hour	246	257	255	255
Price paid for hired labour, EUR/hour	25.6	28.0	26.8	27.1
Capital input in dairy (ex. land), EUR/cow	8,283	7,846	7,675	7,308
... in buildings/install.	1,802	2,197	2,378	2,495
... in machinery	1,727	982	958	992
... in livestock	1,676	1,721	1,421	1,258
... in co-op shares	797	757	758	649
... in usage/production rights	0	0	0	0
... in other assets	2,281	2,190	2,161	1,914
Capital productivity, kg ECM/1000 EUR	1,511	1,599	1,649	1,627
Barn capacity use %	96	95	95	93
First calving age, month	24.2	24.1	24.6	26.0
Calving interval, days	380	366	368	386
Culling rate, %	48	37	38	43
Lifetime yield, kg milk/culled cow	29,190	27,470	28,089	29,953
Calf loss, %	10	7	8	10
Concentrate intake, kg/cow/day	6.9	7.3	7.3	5.3
Concentrate-feed input, g/kg ECM	201	213	210	162
Milk price, EUR/kg ECM	0.43	0.49	0.38	0.35
Cull cow price, EUR/head	1,243	1,379	1,197	1,180
Calf price, EUR/calf	320	378	344	327
Your accounting period started in	01/23	01/22	01/21	01/20

... the farms in your national EDF group		... the EDF group				... your herd size group			
in EUR		CoP 2024		SE		EU		EDF ALL		141-280	
		per cow	per 100 kg ECM	per cow	per 100 kg ECM	per cow	per 100 kg ECM	per cow	per 100 kg ECM	per cow	per 100 kg ECM
Dairy cows, heads		277		404		305		277		207	
Milk production total, t ECM/year		3,466		4,798		3,198		2,875		2,065	
Milk yield, kg ECM/cow		12,513		11,902		10,207		9,958		9,894	
Total returns (incl. all public payments)		6,059	50.6	6,704	57.9	5,985	59.6	6,166	64.2	6,035	62.1
Milk returns		5,192	43.3	5,121	44.2	4,875	48.4	4,914	50.8	4,877	50.1
Animals returns		661	5.5	672	5.8	536	5.5	581	6.3	534	5.7
Income support		110	0.9	214	1.9	173	1.8	207	2.3	206	2.3
Production-related payments		287	2.4	540	4.7	297	2.9	352	3.8	318	3.1
VAT balance (if not cleared)		0	0.0	0	0.0	29	0.3	21	0.2	1	-0.0
Other returns		-191	-1.6	157	1.4	76	0.7	90	0.9	99	1.0
Total costs		6,140	51.2	6,474	56.0	5,476	54.9	5,681	59.4	5,559	57.5
Direct costs		2,365	19.7	2,794	24.1	2,486	24.5	2,459	25.0	2,394	24.4
Animal purchase, contract rearing		0	0.0	60	0.5	79	0.8	106	1.2	100	1.1
Insemination, ET		54	0.5	115	1.0	72	0.7	74	0.8	78	0.8
Animal health, hoof care		118	1.0	95	0.8	124	1.3	130	1.4	124	1.3
Feedstuff purchases		1,449	12.1	1,698	14.6	1,616	15.8	1,562	15.6	1,525	15.4
Other direct costs, related to animals		330	2.8	266	2.3	237	2.4	242	2.5	228	2.4
Seeds		76	0.6	82	0.7	63	0.6	66	0.7	64	0.6
Fertilizer		112	0.9	272	2.4	161	1.7	146	1.5	147	1.6
Pesticides		75	0.6	35	0.3	29	0.3	26	0.2	26	0.3
Other direct costs, related to feed production		150	1.3	170	1.5	106	1.0	108	1.1	102	1.0
Labour and machinery costs		2,574	21.5	2,428	21.0	1,939	19.7	2,089	22.3	1,958	20.4
Wages and incidental wage costs		1,201	10.0	922	8.0	440	4.3	466	4.7	439	4.4
Calcul. wage costs for family labour		99	0.8	258	2.2	470	5.1	535	6.1	452	4.9
Contractor work		408	3.4	293	2.6	282	2.9	288	3.0	311	3.2
Leasing of machinery		0	0.0	21	0.2	19	0.2	20	0.2	24	0.2
Fuel, lubricants		249	2.1	272	2.3	161	1.6	167	1.7	166	1.7
Electricity, heating materials		107	0.9	157	1.4	118	1.2	122	1.3	119	1.2
Maintenance of machinery		228	1.9	190	1.6	155	1.5	171	1.8	163	1.7
Depreciation of machinery		213	1.8	247	2.1	235	2.4	258	2.8	236	2.5
Capital costs of machinery		69	0.6	67	0.6	59	0.6	62	0.7	48	0.5
Building costs		540	4.5	715	6.2	525	5.3	584	6.1	625	6.4
Lease of buildings/install.		3	0.0	11	0.1	9	0.1	22	0.3	29	0.3
Maintenance of buildings/install.		255	2.1	256	2.2	150	1.5	166	1.7	199	2.0
Depreciation of buildings/install.		210	1.8	303	2.6	246	2.5	266	2.8	271	2.8
Capital costs of buildings/install.		72	0.6	145	1.3	120	1.2	129	1.4	125	1.3
Land costs		301	2.5	287	2.5	292	3.1	311	3.4	318	3.5
Land lease expenses		123	1.0	134	1.2	120	1.3	132	1.4	142	1.6
Land improvements, drainage, driveways		65	0.5	40	0.3	14	0.1	16	0.2	21	0.2
Taxes and fees related to land		0	0.0	0	0.0	14	0.1	13	0.1	14	0.1
Calcul. lease cost for own land		114	0.9	114	1.0	144	1.6	150	1.7	142	1.6
Costs of usage/production rights		0	0.0	0	0.0	45	0.5	43	0.4	58	0.6
Milk production rights		0	0.0	0	0.0	4	0.0	8	0.1	15	0.1
Environmental rights		0	0.0	0	0.0	39	0.4	34	0.3	40	0.4
Water rights		0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Other production/usage rights		0	0.0	0	0.0	2	0.0	1	0.0	4	0.0
Other costs		329	2.7	228	2.0	176	1.8	183	1.9	192	2.0
Costs of co-op shares		32	0.3	22	0.2	13	0.1	13	0.1	14	0.1
Calculated and capital costs		544	4.5	769	6.7	921	9.7	1,011	11.2	908	9.7
Depreciation		432	3.6	556	4.8	506	5.1	548	5.9	537	5.7
Cash costs		5,164	43.1	5,150	44.5	4,048	40.1	4,123	42.3	4,114	42.2
Result including income support											
Family farm income		3.9		8.6		14.4		16.0		14.3	
Entrepreneur's profit		-0.7		1.9		4.7		4.8		4.6	
Break-Even		44.0		42.3		43.8		45.9		45.5	
Return to labour, in EUR/h		24.0		28.4		33.6		33.1		32.1	
Result excluding income support											
Family farm income		3.0		6.7		12.6		13.7		12.0	
Entrepreneur's profit		-1.6		0.1		2.9		2.5		2.4	
Break-Even		44.9		44.1		45.6		48.2		47.7	
Return to labour, in EUR/h		21.8		24.2		29.3		28.4		27.2	
Your accounting period started in		01/23		CoP AVG 2024		CoP AVG 2024		CoP AVG 2024		CoP AVG 2024	

... the farms in your national EDF group		... the EDF group		... your herd size group
	CoP 2024	SE average	EU Conventional	EDF ALL	141-280 cows per farm
Total farm land, ha	305	512	251	240	194
Land rented, %	68	65	52	53	55
Dairy cows, heads	277	404	305	277	207
Replacement cattle, heads/10cows	11.4	9.6	7.6	7.4	7.3
Milk production total, t ECM/year	3,466	4,798	3,198	2,875	2,065
Milk supplies to processor	3,318	4,646	3,135	2,813	2,023
Milk marketed directly	0	1	8	7	1
Milk used in other farm enterprises	0	0	3	3	3
Milk for calf feeding or unmarketable	147	150	50	51	38
Fat in milk, %	3.92	4.24	4.25	4.24	4.31
Protein in milk, %	3.24	3.56	3.52	3.50	3.50
Somatic Cell Count, per ml	186,000	184,547	185,224	182,954	182,069
Milk yield, kg ECM/cow	12,513	11,902	10,207	9,958	9,894
Land for cows and dairy replacements, ha	305	512	210	204	170
Land rented on dairy-land, %	68	65	53	54	56
Dairy-LU per ha dairy-land	1.4	1.2	2.5	2.4	2.4
Cows per ha dairy-land	0.9	0.8	1.8	1.7	1.7
Land productivity, kg ECM/ha	11,365	9,636	18,303	17,145	17,060
Rent paid for dairy-land, EUR/ha	163	161	466	465	445
Rent for grassland, new contracts, EUR/ha	0	72	329	349	376
Rent for arable land, new contracts, EUR/ha	331	235	493	511	517
Area with home-grown feed, ha	435	613	240	232	196
Permanent grassland, %	23	16	37	38	39
Arable land, %	48	70	53	52	49
Intercrops, by-products, %	30	14	11	10	11
Dairy-LU per ha with home-grown feed	1.0	1.1	2.2	2.1	2.1
Labour input, hours/cow	51	52	48	50	44
Labour input, hours/dairy-LU	32	35	33	35	31
Labour productivity, kg ECM/hour	246	242	256	240	249
Price paid for hired labour, EUR/hour	25.6	22.8	20.6	21.0	20.3
Capital input in dairy (ex. land), EUR/cow	8,283	10,069	8,731	9,437	9,429
... in buildings/install.	1,802	3,718	3,404	3,733	3,825
... in machinery	1,727	1,702	1,670	1,778	1,385
... in livestock	1,676	1,581	1,531	1,639	1,650
... in co-op shares	797	547	377	363	379
... in usage/production rights	0	0	164	253	479
... in other assets	2,281	2,520	1,584	1,671	1,712
Capital productivity, kg ECM/1000 EUR	1,511	1,315	1,374	1,284	1,298
Barn capacity use %	96	98	96	96	95
First calving age, month	24.2	25.1	24.9	25.1	24.9
Calving interval, days	380	382	392	392	392
Culling rate, %	48	36	30	30	30
Lifetime yield, kg milk/culled cow	29,190	29,138	32,556	32,340	31,744
Calf loss, %	10	8	10	10	10
Concentrate intake, kg/cow/day	6.9	10.6	8.5	7.9	7.7
Concentrate-feed input, g/kg ECM	201	327	297	280	272
Milk price, EUR/kg ECM	0.43	0.44	0.48	0.51	0.50
Cull cow price, EUR/head	1,243	1,391	1,086	1,171	1,137
Calf price, EUR/calf	320	242	186	227	196
Your accounting period started in	01/23	CoP AVG 2024	CoP AVG 2024	CoP AVG 2024	CoP AVG 2024